



## GATEWAY - LONGVIEW

## BUFFALO, NY

### OUR ROLE:

Broker / Owner's Representative

### PROJECT DESCRIPTION:

McGuire Development was retained by Gateway-Longview to provide Brokerage services in the sale of the existing offices at 605 Niagara Street in Buffalo, and the selection of a new space.

McGuire Development performed a needs analysis to determine the space requirements of the organization. Based on the needs analysis, McGuire Development performed a market search and determined that the best location would be 10 Symphony Circle in Buffalo.

### RESULTS:

During the sale of 605 Niagara Street, the original deal fell through and McGuire Development's Brokerage team was able to source a new buyer within 60 days.

After facilitating the lease of 10 Symphony Circle, Gateway-Longview retained McGuire Development as their Owner Representative for the build-out of the property and conversion from a former nursing home to a modern office space.

McGuire Development's broker received an award from the New York State Commercial Association of Realtors® (NYSCAR) for the largest lease transaction in 2011.

# McGuireDevelopment Co

See the Difference at: [McGuireDevelopment.com](http://McGuireDevelopment.com)

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